



## Business Development Agent with Languages – Part Time Role - Carlow

We have a requirement for agents with a second European language! This role provides an excellent opportunity for successful candidates to work with one of the South East's most progressive companies. The role involves inbound and outbound telemarketing activities to assist with market research, sales and lead generation campaigns on behalf of some of the world's leading technology companies.

### Role duties will include:

- Representing some of the world's leading technology firms by conducting outbound and inbound marketing and telemarketing campaigns
- Interviewing business and IT decision makers in corporations right across Europe
- Identifying and qualifying new sales opportunities for our clients via email, social media, digital marketing and telephone communications
- Conducting market survey campaigns on behalf of a range of clients, including leading companies in the medical technology sector
- Involved in digital marketing initiatives including Social Media Campaigns
- Use of leading CRM, Survey and Market Research solutions.

### The ideal candidate will have

- English and another European Language
- Ideally, but not required: sales experience or customer service experience
- Positive attitude and ability to learn
- Personable manner and good communication skills
- Good time management skills
- Good computer skills
- Good report writing skills.

At Maven TM, we are all about offering the best service we can for our clients in a very professional manner. But that does not mean that we can't have fun while we are doing it. You will receive plenty of opportunities for growth, training and development, including:

- Regular performance bonuses.
- Progression opportunities.
- Training on a range of sales, marketing and technology areas.

**If you like to work hard and have fun while you are doing it, then make Maven TM your next career move. Send in your CV to [hr@maventm.com](mailto:hr@maventm.com) or call +353 (0)59 918 6512**